

LOCATION

Australia
New South Wales

SECTOR

Education

KEY CHALLENGES

- Frequent device breakages with previous cases.
- High repair costs and student downtime.
- Need for durability across multiple campuses, including a winter sports programme.

OTTERBOX SOLUTION

Defender Series

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OTTERBOX

BUSINESS

REDLANDS SCHOOL

Protecting Hundreds of Student
Devices with **OtterBox Defender Series**



I feel confident that if we pay a little bit extra to get an OtterBox case, I know our students' devices will not get cracked or broken. When we're rolling out hundreds of devices, that, to me, is critical.

- Tim Griffin, Redlands School



THE CHALLENGE:

Tim Griffin, Service Desk Lead at Redlands School in New South Wales, oversees device support and rollouts across the school's multiple campuses, ensuring staff and students have reliable technology to aid their learning. Generic case solutions were previously chosen to protect these devices, due to perceived low cost. However, this resulted in frequent repairs, worn materials, and high long-term expenses.

In a demanding educational environment where students are tough on devices, the school needed a reliable protection solution that would lower repair and replacement costs, extend device lifecycles, and maintain high resale value.

Particularly for Redlands School, for which great importance is placed on fostering combined academic pursuits with physical activity and community building, their Winter School High Country Campus allows students to attend a nine-week residential programme with snow sports training in the Snowy Mountains, New South Wales.

This environment called for even more durable and robust solutions to protect Redlands tech, and OtterBox's Defender Series was the solution.



ORGANISATION BENEFITS

- Only 1 screen break in 8 months across 330 devices.
- Higher resale value through better device condition.
- Positive teacher and student feedback.
- Significantly reduced down time of devices being out of students hands.

THE SOLUTION:

In partnership with Sean Limbrick, Director of EduCom IT and Authorised Apple Reseller with 15 years' experience in the IT space, Redlands rolled out approximately **330 Defender Series cases** to Redlands student tablets at the beginning of 2025.

OtterBox Defender Series offered superior protection against daily drops, bumps, and scratches. With features like built-in screen protectors, port covers to block dust and dirt, and rugged protection tested up to 2x Military Standard, the Defender Series quickly became a dependable solution for Redlands School.

KEY BENEFITS INCLUDED:

- **Dramatic reduction in breakages:** Only one screen breakage was reported in eight months across 330 devices.
- Lower repair costs: Fewer damaged devices meant reduced maintenance overheads and downtimes for students.
- **Better resale value:** Protected devices maintained higher condition, supporting lifecycle management.
- Positive user feedback: Teachers and students reported satisfaction with the cases, noting durability, light weight, and minimal interference with usability.

CONCLUSION:

By investing in OtterBox, Redlands School shifted to a longterm protection strategy. The partnership has reduced repair and replacement costs and ensured that students can rely on durable devices in both classroom and outdoor environments.

Looking ahead, Redlands is preparing to expand its rollout by incorporating OtterBox Achiever Series Keyboard 360 to its tablet fleet in 2026 – further strengthening device protection with added functionality for the classroom.

OtterBox has offered smarter device management in education, delivering reliability, value, and peace of mind for schools and families alike.





